

NEWS RELEASE

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Glass Magazine Announces 2018 Top 50 Glaziers
Glaziers experience the 6th consecutive year of growth

The National Glass Association (NGA) and Glass Magazine are pleased to announce the publication of the 2018 Top 50 Glaziers annual report. Now in its 26th year, the Top 50 Glazier report offers of a snapshot of the state of the U.S. contract glazing market, with market statistics, notable project features and profiles of top-earning glaziers serving the United States industry.

Top 50 glazing companies experienced their 6th consecutive year of growth, with combined gross sales reaching an estimated \$4.3 billion. Sixty-seven percent of companies posted year-over-year gains, and many reported expansions and capital investments. Top 50 companies also reported a continued lack of labor as their major concern, as well as difficulties with project schedules and project management.

“Since its inception, Top 50 Glaziers has grown into a powerful tool in gauging industry health, tracking market expansion or contraction from year to year,” says Katy Devlin, editor in chief, Glass Magazine. “Over the years, the survey became more in-depth, asking for much more than simply sales figures. As a result, the report has begun to perform an informal SWOT analysis of the U.S. glass industry, looking at the strengths, weaknesses, opportunities and threats facing glazing companies of any size.”

While the Top 50 feature ranks glazing companies by annual gross sales, Glass Magazine’s editorial staff recognizes that annual revenue does not reflect profitability or quality. As a result, the 2018 edition of the Top 50 Glaziers report is expanding its definition of “top” by including a second list of Top Glazier Partners. Named by leading glass fabricators, the glaziers on this list show that stand-out glaziers come in all sizes.

The 2018 Top 50 Glaziers report can be found in the June 2018 issue of Glass Magazine, in print and [digital](#).

If your company belongs on the list, or you would like to update its information, please contact us. It is only with the cooperation of individual companies that Glass Magazine’s Top 50 Glaziers rankings can be as accurate as possible. Questions or comments about this year’s rankings, and requests to be included next year, can be sent to Norah Dick at ndick@glass.org.



ABOUT GLASS MAGAZINE

Glass Magazine is the leading trade publication of the flat glass industry, serving the commercial, retail and fabrication segments. The official magazine of the National Glass Association, it provides subscribers informative coverage of glass industry news, trends and analysis; product introductions; and best business practices; in addition to glass industry statistics and supplier resource guides. Published 11 times a year, Glass Magazine also offers e-glass weekly, an electronic newsletter dedicated to glass industry news. Glass Magazine created and maintains the website WorldofGlassMap.com, an interactive website that offers a comprehensive look at the float glass manufacturing industry, identifying the dozens of float manufacturers operating hundreds of float locations around the globe.

ABOUT NGA

Founded in 1948, the National Glass Association (NGA), www.glass.org, combined with the Glass Association of North America (GANA), www.glasswebsite.com on February 1, 2018 to form the largest trade association serving the architectural glass and metals industry supply chain, including glazing contractors, full-service glass companies, glass fabricators, primary glass manufacturers and suppliers to the industry. It is a technical powerhouse that brings some of the best minds to the table to create technical resources and promote and advocate for glass in buildings. NGA's education and training programs—both online at MyGlassClass.com and in-person at association-sponsored events—and its official publication [Glass Magazine](#), keep the industry knowledgeable and well-informed. NGA also produces the industry's largest annual trade show in the Americas, [GlassBuild America](#), and hosts the [Building Envelope Contractors Conference](#), the [Glazing Executives Forum](#) and other educational and networking events, bringing together thousands of industry professionals to help them build more profitable businesses.