

# GLASS

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MAY/JUNE 2020

TOP 50 GLAZIERS  
ADAPT TO A  
COVID-19 WORLD

## BUILDING A NEW NORMAL

MULTI-  
FUNCTION,  
FIRE-RATED  
  
GLASS  
BARRIERS  
STOP VIRUS  
SPREAD

OFFICIAL  
PUBLICATION

**NGA**

NATIONAL  
GLASS ASSOCIATION  
with GANA

GLASS.ORG

# THE

\$	Rank	Previous Rank	Company	U.S. Locations	Full-time Employees	Total Employees
Over \$200 million	01	01	<b>Permasteelisa North America</b> permasteelisagroup.com, Windsor, CT	5	-	-
	02	02	<b>Enclos Corp.</b> enclos.com, Eagan, MN	14	550	550
	03	04	<b>Harmon Inc.</b> harmoninc.com, Bloomington, MN	18	598	599
	04	03	<b>Benson Industries</b> bensonglobal.com, Portland, OR	6	725	725
\$100-200 million	05	07	<b>W&amp;W Glass LLC</b> wwglass.com, Nanuet, NY	1	55	200
	06	08	<b>Walters &amp; Wolf*</b> waltersandwolf.com, Fremont, CA	7	-	-
	07	06	<b>Crown Corr Inc.</b> crowncorr.com, Gary, IN	4	400	400
	08	12	<b>Massey's Plate Glass &amp; Aluminum Inc.</b> masseysglass.com, Branford, CT	3	200	300
	09	11	<b>Architectural Glass &amp; Aluminum</b> aga-ca.com, Livermore, CA	3	350	350

The Top 50 Glaziers industry ranking, now in its 28th year, is the longest-running glass industry ranking. Companies on this list represent what editors believe to be the largest glazing firms serving the United States, ranked by gross sales volume. Sales volume information for 2019 was contributed by the companies. For those few companies that did not submit sales information, editors used independent sources to determine the most accurate ranking. If your company belongs on this list, or you want to update its information, contact Norah Dick, associate editor, at [ndick@glass.org](mailto:ndick@glass.org). It is only with the cooperation of industry companies that we can provide the most accurate ranking possible.

# LIST

Rank	Previous Rank	Company	U.S. Locations	Full-time Employees	Total Employees	\$
10	-	<b>Flynn Group of Companies</b> flynncompanies.com, Toronto, Canada	34	5,500	5,500	\$100-200 million
11	09	<b>Binswanger Glass</b> binswangerglass.com, Memphis, TN	61	869	892	
12	-	<b>Yuanda USA Corp.</b> yuandacn.com, Chicago	5	20	20	
13	10	<b>Karas &amp; Karas Glass Co.*</b> karasglass.com, Boston	2	90	147	
14	14	<b>Pioneer Cladding &amp; Glazing Systems Inc.</b> pioneerglazing.com, Mason, OH	6	302	302	
15	32	<b>Dynamic Glass LLC</b> dynamicglass.com, Houston	3	280	280	
16	16	<b>TSI Corp.</b> tsicorporations.com, Upper Marlboro, MD	1	200	200	
17	13	<b>seele Inc.</b> seele.com, New York	1	14	21	
18/19	18	<b>RynoClad Technologies Inc.</b> rynoclad.com, Ontario, CA	2	200	200	

\*annual sales volume is an estimate, not confirmed by the company.

**TOP 50 GLAZIERS**

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\$50-100 million	18/19	15	<b>Ventana Design-Build Systems</b> ventana.vc, Chicago	3	32	32	
	20	17	<b>Architectural Wall Systems LLC</b> archwall.com, Des Moines, IA	2	115	115	
	21	20/21	<b>Giroux Glass</b> girouxglass.com, Los Angeles	5	223	227	
	22	20/21	<b>Above All Store Fronts</b> aboveallstorefronts.com, Hauppauge, NY	1	190	190	
	23	29/30	<b>Cherry Hill Glass Co.</b> cherryhillglass.com, Branford, CT	1	150	175	
	24	22	<b>Admiral Glass Co.</b> admiralglass.net, Houston	2	172	172	
	25	33	<b>Ajay Glass Co.</b> ajayglass.net, Canandaigua, NY	2	125	125	
	26	43	<b>Tepcoglass LLC</b> tepcoglass.com, Dallas	3	155	210	
	27/28	41/42	<b>SPS Corp.</b> spscorporation.com, Apex, NC	2	88	95	
	27/28	23/24	<b>Haley-Greer Inc.</b> haleygreer.com, Dallas	2	120	120	
\$40-50 million	29/30	41/42	<b>Vision Enclosure Walls Inc.</b> vewus.com, Dallas	1	15	100	
	29/30	26	<b>Ranger Specialized Glass Inc.</b> rangerglass.com, Houston	2	125	125	
	31	31	<b>Alexander Metals Inc.</b> alexandermetalsinc.com, Nashville, TN	1	86	86	
	32	25	<b>Kensington Glass</b> kensingtonglass.com, ljamsville, MD	3	196	197	
	33	34	<b>Crawford-Tracey Corp.</b> crawfordtracey.com, Deerfield Beach, FL	2	131	131	
	34	47	<b>Momentum Glass</b> momentum-glass.com, Spring, TX	2	138	138	
	\$30-40 million						

Rank	Previous Rank	Company	U.S. locations	Full-time Employees	Total Employees
35		<b>ACE Glass</b> aceglass.net, Little Rock, AR	2	123	153
36	40	<b>National Enclosure Co.</b> nationalenclosure.com, Ypsilanti, MI	3	30	70
37		<b>Metropolitan Glass Inc.</b> metroglass.com, Denver	1	85	85
38		<b>Denison Glass &amp; Mirror Inc.</b> denisonglass.com, Denison, TX	1	160	160
39	48	<b>Synergi LLC</b> synergillc.com, Elkridge, MD	2	61	70
40	38	<b>Koch Corp. (Strong Tower Building Envelopes)</b> kochcorporation.com, Louisville, KY	1	38	86
41		<b>Horizon Glass &amp; Glazing Co.</b> horizonglass.net, Denver	1	119	120
42	44	<b>Specified Systems Inc.</b> specifiedsystems.com, Canonsburg, PA	2	39	84
43	28	<b>Egan Co./InterClad</b> eganco.com, Brooklyn Park, MN	4	75	75
44	49/50	<b>AFI Glass &amp; Architectural Metal Inc.</b> afiglass.com, Poughkeepsie, NY	1	35	40
45		<b>Austin Glass &amp; Mirror Inc.</b> austinglass.com, Austin, Texas	1	77	79
46	45	<b>R&amp;R Window Contractors Inc.</b> rrwindow.com, Easthampton, MA	1	75	76
47		<b>H.J. Martin and Son Inc.</b> hjmartin.com, Green Bay, WI	2	930 (51 in glass and glazing division)	930
48		<b>Key Glass Inc.</b> keyglass.com, Bradenton, FL	1	54	54
49		<b>U.S. Glass Inc.</b> usglassco.com, Sacramento, CA	1	48	48
50	46	<b>Wind Ready</b> windready.com, Miami Gardens, FL	1	70	70

\$

\$30-40 million

\$20-30 million

\$Under 20 million